

Study on:

Post-Launch Campaign Evaluation

- Client : Company PQR,
- From : Cogentix Research , Bangalore

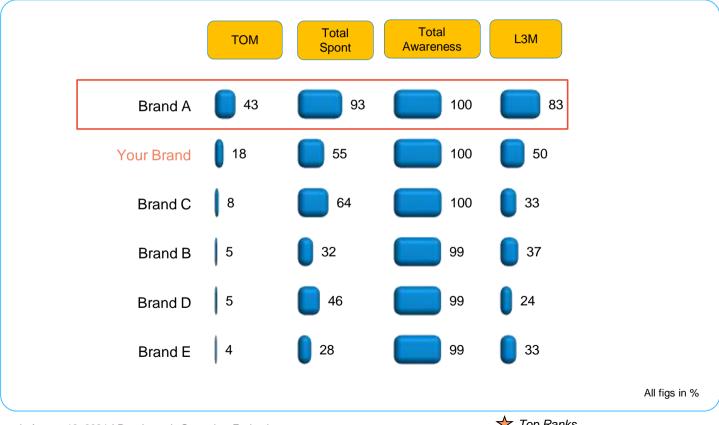
Date: 19th February, 2024



Brand Evaluation

Brand Awareness & Usage – Overall

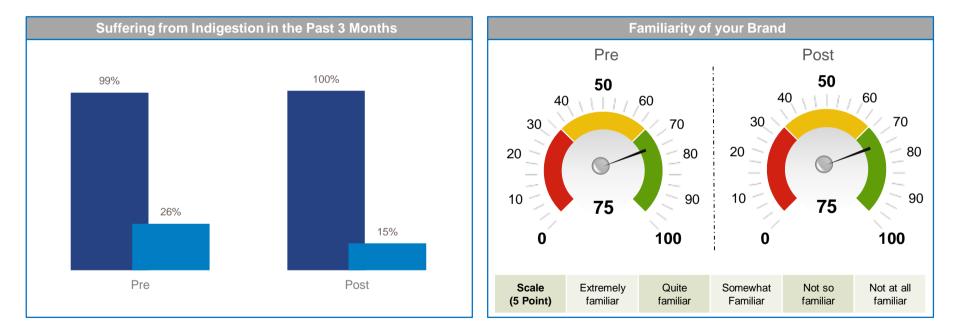




Brand Awareness & Past 3 Months Usages



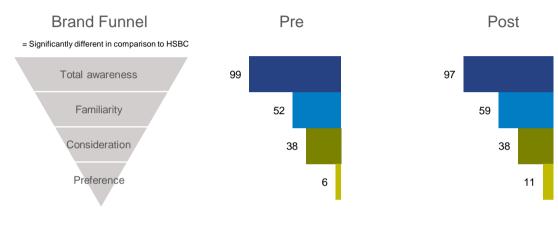
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Sample Base awareness: total sample Sample base familiarity: know the brand. Questions: A1a. Which Brand come to mind when thinking about [IF TG1, TG2 or TG3: you are facing listed digestive problem. A2. Have you heard of the following brands ? / A3. How familiar are you with the following brands of OTC < BRAND>?

Building Brand Awareness: Our Strategic Funnel





| Conversion rates | Low conversion: 5 points or more behind market average High conversion: 5 points or more ahead of market average | |
|---|---|-----|
| Awareness Familiarity | 53% | 61% |
| Awareness Consideration | 38% | 39% |
| Consideration Preference | 16% | 29% |
| | | |
| Questions: A1a. Which banks come to mind when thinking about [Solving any indigestion or gastritis Problems]. IF TG4, Which products/ Brands do you choose? / A2. Have you heard of the following brand? / A3 How familiar are you with the products of <brand>? / CON1 Which product/brand would be your first choice? /</brand> | | |

lastly, which of these would you not consider?

Which of these Product / Brands would you also consider? / And



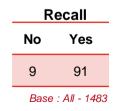
Campaign Evaluation

Reach & Recall Evaluation



Your Ads





Recalled Brand Base : All those who recognized as Seen this Ad - 140

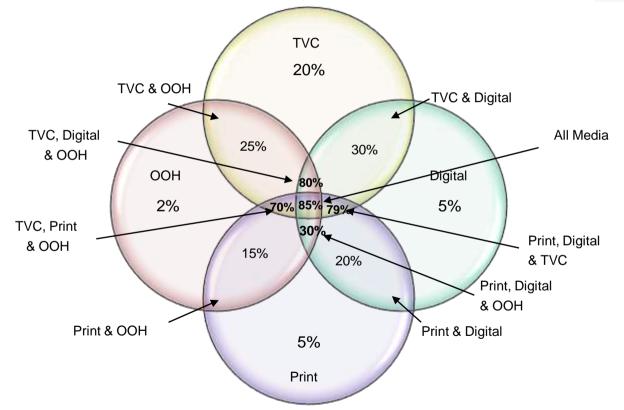
| Brand A | 37 |
|------------|----|
| Your Brand | 29 |
| Brand B | 5 |
| Brand C | 3 |

Ad KPI

| Uniqueness | 24 |
|--------------------|----|
| Motivates | 11 |
| Looks great | 8 |
| Relevance | 6 |
| Easy to understand | |

Reach Of The Various Medium Used In The Campaign





Incremental Reach With Various Media Combination



